



## Supply Chain Solution Ltd.

SCS guide to the Supply of Logistics Services for suppliers to Aldi & Lidl (including specials.)



## Introduction – Protect your Supply Chain

- Global Pandemic, Covid, Vaccines, Brexit, Felixstowe / Southampton gridlocked, the list goes on, and all of this in one year.
- The news that MSC and Maersk are dropping some southern Ports for Liverpool may cause consternation for suppliers to the likes of Aldi & Lidl amongst others.
- MSC/Maersk news article (Article dated 7<sup>th</sup> December 2020 – Source Loadstar)
- We have been preparing for Brexit for two years and have warehousing and logistics services in place to meet the shift of cargo from Southern Ports to Liverpool.
- To complement our warehousing and logistics services, we have secured additional warehousing space both alongside and near to our existing facilities. These additional resources will complement and enhance our service offerings
- Please view our Company presentation which explains the range of our Logistics Services we provide and the planning we have undertaken to avoid unnecessary delays within the Supply Chain. We offer a genuine alternative to shipping into Southern UK Ports or using line haulage from the Port of Liverpool for delivery to southern consolidation depots. Our services are available from January 2021 onward, as we seek to minimise the effects of Brexit disruptions to Customers and Suppliers to Aldi & Lidl in the UK.

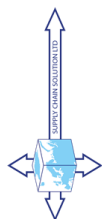


## About us

Founded in Liverpool in January 2007, Supply Chain Solution have over 13 years of experience in the freight forwarding industry.

In 2012 SCS made the decision to focus on Supermarket forwarding and are now specialist logistics suppliers to importers, distributors & manufacturers etc, who supply Aldi, Lidl & other supermarket groups.

Our services include warehousing and delivery of stock items as well as “Aldi Specials” & “Middle of Lidl.” These services are supported by repacking and relabelling services as and when required.





# Freight & Logistics Services



# Proposal



## We can offer:

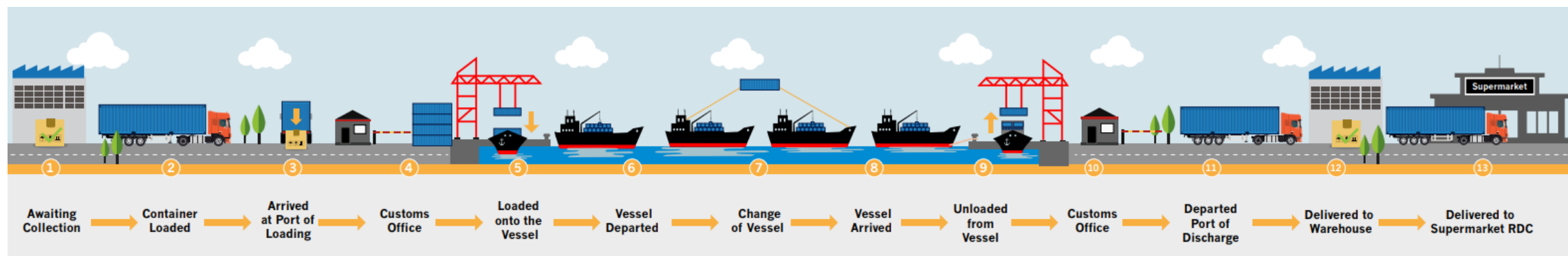
- Freight forwarding services from point of collection to our warehouse.
- Customs Clearance & Payment of Duties
- Intermodal Rail Freight Services
- Merchant Haulage
- Supermarket Logistics Services
- Groupage services to Aldi & Lidl where deliveries are required from 5am to support ***Supermarket Specials***.

## We are looking for:

- Customers that appreciate honesty and integrity
- Development of relationships through mutual understanding and appreciation of each others business
- Working together to come up with best fit solutions, not just easy solutions
- Good Communications
- Payment within agreed Terms & Conditions

# Working with us

## Freight Forwarding & End to End Logistics Services



- With the Port of Liverpool literally on our doorstep, we provide wrap around Logistics services in the North West of England.
- Our services provide a “one stop shop” for suppliers to Aldi & Lidl

- We utilise customer container volumes to drive down unit costs by utilising merchant haulage and multimodal rail freight services

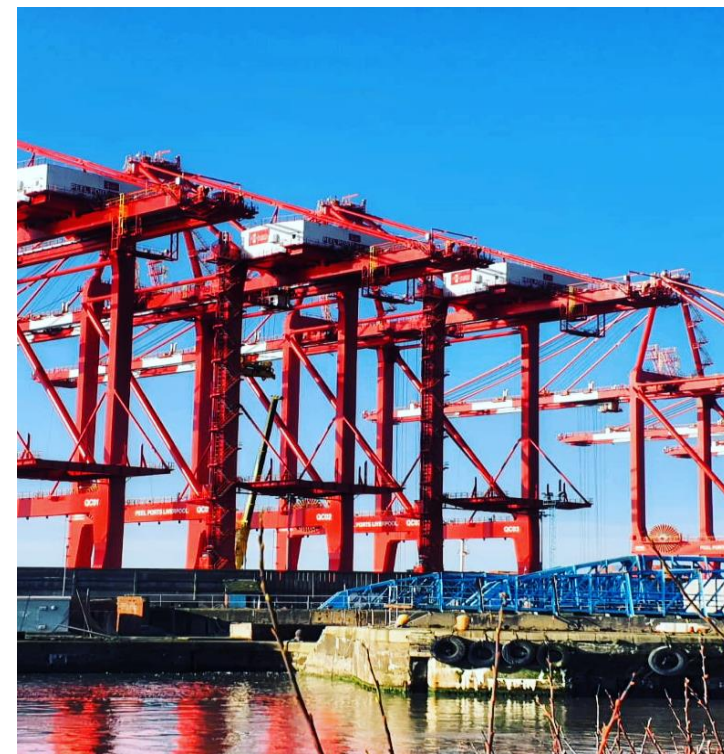
- We work with different approved European Logistics providers who bring in Full Trailer loads to our warehouse for groupage distribution to Aldi & Lidl Regional Distribution Centres.

# Drop & Swap Container Services Ex Port of Liverpool

Our drop and swap system is designed to create efficiencies within the supply chain. It works by utilising resources and combining them with warehousing slots to maximise time usage.

The main advantages are:

- Collection from the Quayside made as soon as the container is cleared
- We manage the Customs Clearance
- Avoids Quay Rent
- Drops full container and trailer on the bay at customer premises
- Unit collects empty container and trailer from same location or at another customers premises
- Returns Container to Quayside before charges are due
- Avoids demurrage charges at point of delivery as trailer put on bay and traffic office advised when container is empty
- Collection and deliveries can be organised to suit times either a.m. or p.m.
- Potential to reload Containers with export loads
- Saves money and time through efficiencies



## UK Bonded Warehouse Ex Port of Liverpool & BRC Warehousing Services

We do not operate our own Bond, but introduce our customers to companies that specialize in both wet and dry Bonds. Our customers deal directly with the Bond ensuring integrity of information.

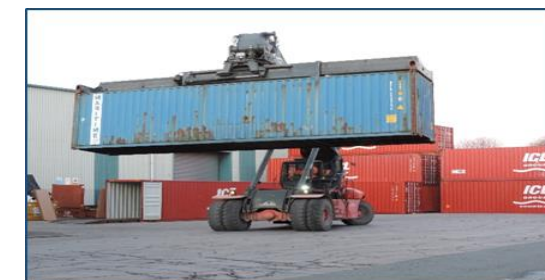
### Bonded Warehouse Location:

- Port of Liverpool

### BRC Approved Multi User Warehouse – Port of Liverpool

We utilize this facility to de-stuff containers and palletize goods within the Port of Liverpool. This helps avoid Quay Rent, demurrage costs etc. and helps ease supply chain strain during peak periods.

Rates are governed by product volumes per container and often small period of free storage can be agreed to allow our trailers to come in and collect pallets on a just in time basis



# Supermarket Logistics Distribution Centre

Our Supermarket Logistics Services & Operations are based at our BRC certified warehouse in Warrington. Through collaboration and agreements, we use our international customer base to support Domestic importers and manufacturers to benefit from economies of scale.

We use all methods to offload Containers. We can handball loose cartons, use fork lift trucks for palletised cargo, or use our slip-sheet attachment to push and pull products and place on pallets prior to shrink wrapping.



Our Supermarket consolidation hub provides the full range of logistics services required in demanding markets. We provide stock transfers, order fulfilment, and part load services e.g. 1-5 pallets upto full loads, with a fully integrated logistics and warehousing management system. Customers can log in to our password protected Portal to check stock balances at any time.

## Additional Warehousing Facilities



- 3000 Racked Pallet spaces next door to our Warrington Warehouse
- Up to 4000 Racked Pallet spaces in Skelmersdale Near Liverpool
- Loading / Offloading Bays
- Container De-stuffing & Palletisation
- Drop & Swap Container Options
- Nationwide & EU Distribution
- Provides feeder services into our Aldi & Lidl Groupage facility
- Repacking & Relabelling Services
- Monday – Saturday Open from 06.00 Hrs – 22.00 Hrs

## Supermarket Logistics Services

We provide Supermarket logistics solutions to UK, European & Global manufacturers/distributors who supply Aldi and Lidl in the UK & Ireland. Our systems allow customers to deliver directly to our central hub in Warrington or allow us to look after the entire project.

Services include:

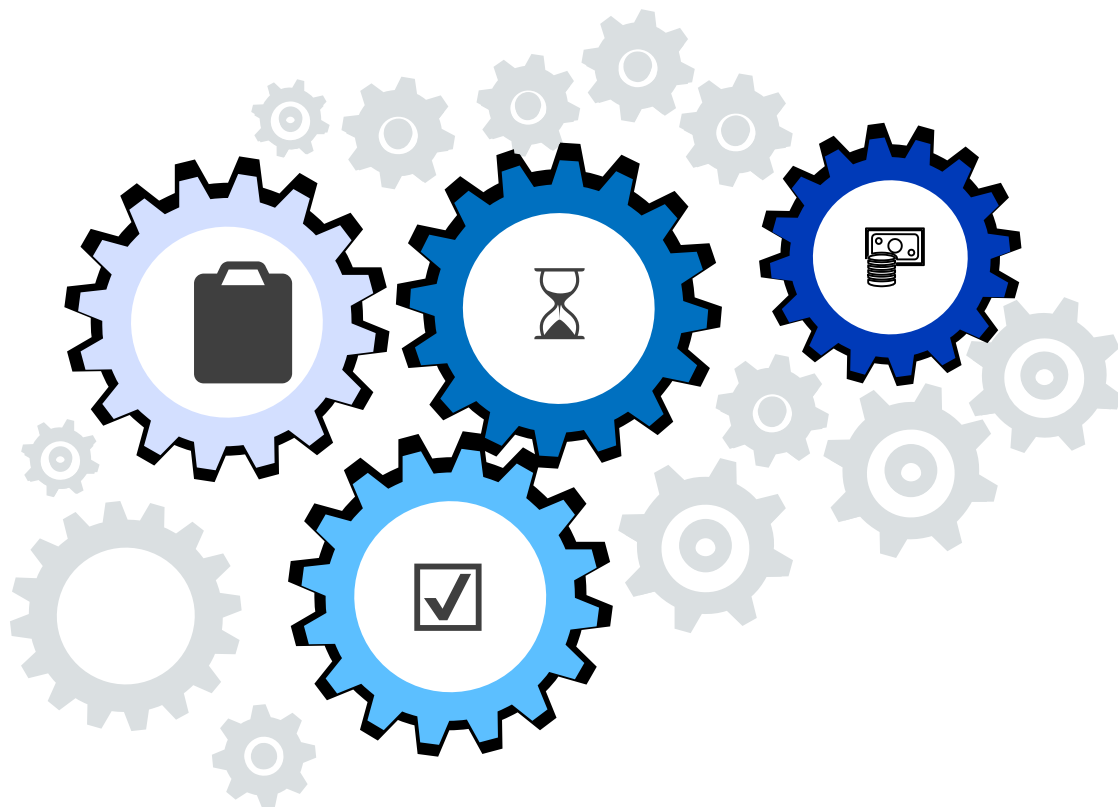
- Collection from point of manufacturer
- Deep sea shipping/ Airfreight/ Road freight
- Customs clearance/ Payment of duties(if required)
- Direct delivery/ De-stuffing/ Off-loading
- Storage/ Warehousing
- Export Consolidation on trailers or containers
- Delivery to Aldi & Lidl Regional Distribution Centres
- Weekly invoicing with all pod's scanned electronically



# Key Advantages

## Our Supermarket Logistics Services vs. Pallet Networks

We are one of only a few freight companies offering a truly integrated, timely, and cost effective logistics solution for suppliers to Aldi and Lidl in the UK & Ireland.



SCS do not operate in the same way as a general pallet network delivery system;



We consolidate on behalf of many different customers in our warehouse for delivery to RDC's



We do not pull out of a RDC due to delays



We do not charge demurrage

# Key Advantages

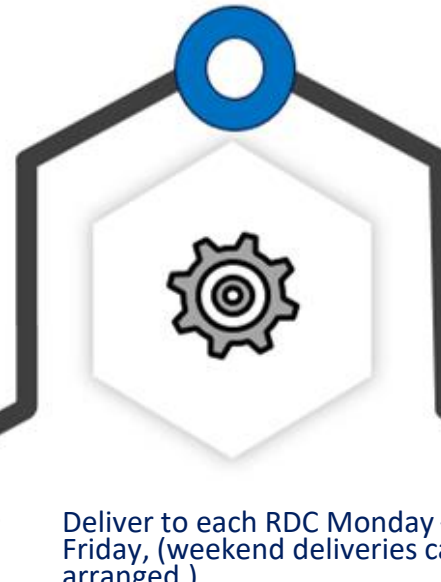
Our Supermarket Logistics Services vs. Pallet Networks

## Pallet Consolidation Services



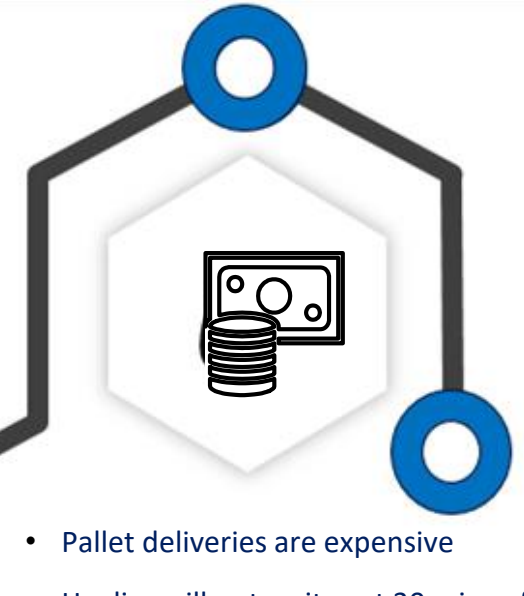
- We consolidate for many different customers
- We book our own slots and advise Aldi / Lidl of what is on the trailer
- Our costs are considerably cheaper and more efficient than pallet networks
- All customer Proof of Deliveries come together following week of delivery with the invoice

## Operational Information



- Deliver to each RDC Monday – Friday, (weekend deliveries can be arranged.)
- 9 Loading / Offloading Bays
- Drop Trailer facilities
- Repack, Restack, Invert, Relabel facilities
- Warehouse based in Warrington, Cheshire
- Warehouse 45 minutes from Port of Liverpool
- Proof of Deliveries can have the customers logo on

## Disadvantages of a Pallet Network



- Pallet deliveries are expensive
- Haulier will not wait past 30 mins of booking time
- Goods get returned to hub and customer is charged for outward and return journey
- Goods need to be re-booked, customer receives notice of delivery failure
- Charged again for re-delivery
- Won't undertake early hour deliveries (4am – 6am) for Supermarket Specials.





## Contract Packing Services

Through our Approved Contract Packing Partners, we offer a complete range of packaging services for both temperature controlled and ambient products

Services include:

- Reworking including Bonded Facility
- Stripping and automated re-labelling
- Food and drink packaging
- Re-tray and re-boxing
- Sorting product codes / labels
- Bar and date coding
- Applying ingredients stickers
- Check weighing
- Packing shippers

**BRCS**

Food Safety

**CERTIFICATED**

# Road Freight

## Our services

SCS Road Freight covers both domestic haulage and European road transport. Our Groupage & Full Load services provide both economic delivery for small pallet loads or dedicated trailers for express delivery of full loads. We utilise approved UK & European hauliers who go through an Approved Supplier



Our UK & European Express Logistics Service uses Sprinter, Luton Box & Drop side vans that carry up to 4 pallets circa 1100kg, usually collecting within six hours of an order being placed from within the UK. These vans provide a valuable resource when freight simply has to be there.

# Deep Sea Shipping

## Our services

Through global agreements with leading carriers we offer competitive rates for imports and exports alike. With merchant haulage options we always try to avoid demurrage costs which can be imposed by the shipping lines when demand outstrips supply.

## Our services include:

- Full Container Load (FCL) Services
- Less than Container Load (LCL) Services
- Worldwide Import / Export Services
- Space Allocations for Increased Reliability
- Customs Clearance
- Customs Bonded Warehousing (if required)
- Container drop and swap services
- Container De-stuffing and palletisation





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# Marketing & Development



# Marketing

We take our Corporate & Social Responsibility seriously. We use our marketing tools to not only attract new business about new services or facilities, but also about how we aim to support charitable organisations

We utilise news stories & social media platforms to both promote and inform, whether it's the opening of a new satellite warehouse or supporting PPE equipment for the NHS or Care Homes we all have a part to play.

Through ongoing dialogue, we helped create a National partnership with FareShare to divert rejected loads of foodstuffs Ex Supermarket RDC's to their UK Depots, which in turn fed through smaller food banks and community pantries.

SCS Director Les Wright is Jamie Carragher's Ambassador and utilises Business and Industry contacts to support the good causes of the 23 Foundation and other charitable organisations



- Helping to supply Foodbanks
- Supply Chain Solution Ltd have been actively engaged in supporting the supply of foodstuffs to foodbanks over the last few years or so. SCS approached FareShare with the idea of using rejected loads to supply FareShare with foodstuffs which would otherwise have been destroyed or returned to point of manufacture.
- Jamie Carragher's 23 Foundation have supported this idea and also attended food bank conferences to provide ongoing support, which has also included donations to local community pantries.
- This message goes out to any food manufacturer or supplier to the UK Supermarkets who have either excess stock or have foodstuffs rejected at point of delivery, we will take your stock.
- Our network of regional warehouses are geared up to accept full pallets including full trailer loads. Simply contact [foodoffers@fareshare.org.uk](mailto:foodoffers@fareshare.org.uk) and we will direct the vehicle to our local fareshare warehouse



**Charitable contributions raise funds for community mini bus**

Published: 23 January 2020  
Hits: 67

[Liverpool](#) [23 Foundation](#) [SupplyChainSolution](#) [Fundraising](#) [Finance](#) [Logistics](#)



**Port of Liverpool could be used for Cargo Checks post Brexit**

Published: 20 December 2019  
Hits: 135



After last week's UK general election results Brexit is still firmly set to go ahead. As the Prime Minister returns to cabinet this week to once again begin working on a deal for the UK, leaks from Whitehall outlined in a BBC Business article suggest the government have identified the Port of Liverpool as a facility where checks can be made on cargo.

[Read more](#)



**China to cut tariffs**

Published: 23 December 2019  
Hits: 140

[SupplyChainSolution](#) [Logistics](#) [China](#) [trade](#) [tariffs](#) [samples](#) [airfreight](#)



On Monday the Ministry of Finance published a list of over 850 products that it will cut tariffs on. The goods include food such as pork, wine, whisky and baby food; consumer items and parts for manufacturing smart phones. The cuts come as part of Beijing's efforts to boost trade, boost exports and create domestic demand and ease...

**Looking for logistics partner in either Belgium, Germany or Holland**

Published: 23 August 2019  
Hits: 416



We are looking to collaborate with a mainland EU transport and supermarket logistics partner in either Belgium, Germany or Holland. We aim to set up a triangulation of logistics services between UK-IRELAND-EU in all directions.



[www.supplychainsolution.co.uk](http://www.supplychainsolution.co.uk)

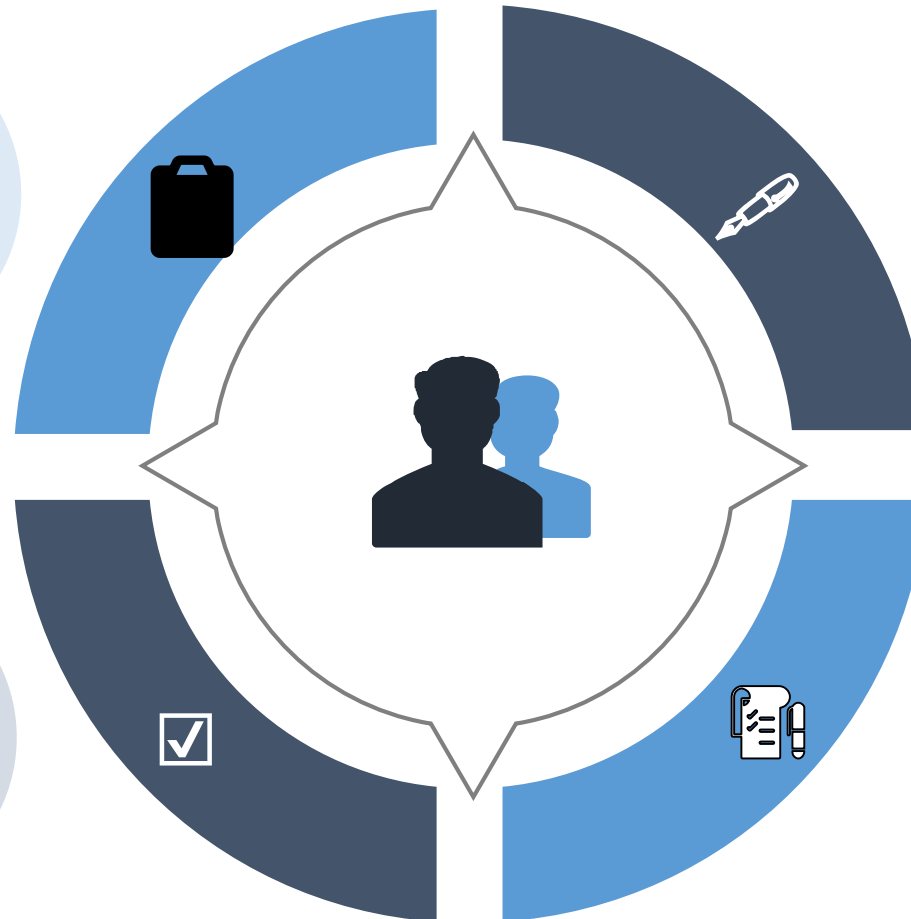


[www.supplychainsolution.eu](http://www.supplychainsolution.eu)

# New Customer and Supplier Terms & Conditions

## Quality Procedures

Terms & Conditions can seem complicated for customers and suppliers alike. We operate under BIFA (British International Freight Association) T&C's, but also have our own in house relationship documentation designed to promote transparency and business integrity.



Companies and individuals can often be nervous about the protection of their supply lanes etc. and ultimate consignee. We take this problem away from you with the reassurance of how we undertake our business. Our warehouses, contractors and sub-contractors have to sign our T&C's in the same way as our customers. Open, honest business takes place in an atmosphere of reassurance, knowing that everyone involved in our supply chain treats your business with respect.

Both our Supply T&C's and our Sub Contractor T&C's allow frank and honest discussions with the view to developing business. Anything which is discussed remains the business of the parties involved and remains confidential. Our legal documents provide the reassurance you need and cover ways of conducting and protecting your business.

If you are looking for a new Logistics Partner, then we are here and happy to help. Please view the web links below which all our customers and suppliers sign, in order to work with us.

It's our own in house quality procedures and systems that drives us forward to promote good business and commercial relationships.



## Testimonials

“

“SCS managed our business very well, combining Seafreight shipments with Trailer Operations. They cleared customs and managed the internal movements to the warehouse as well as the full palletisation and delivery process with very tight deadlines. We were kept informed of progress at all times which included delivery in both the UK & Ireland. They overcame the hurdles presented and did a really good job.”

- **Hannah C**, Global Importer.

“

“Supply Chain Director Les Wright has been instrumental in providing logistical solutions to our business for shipping by SEA and AIR FREIGHT. All necessary documents were checked and copies of the AWB were sent to us prior to flight departure. This allowed our clients to prepare the customs clearance and local transport at destination ahead of time. “Supply Chain” set up a logistics process which allowed us to export our foodstuffs to Dakar Senegal. They took us under their wing and created the opportunity for us to send approx. 10 full pallets per month to Dakar and our business is increasing in the region. We are proud to have them as our logistics partner.”

- **Nino Nayef El-Ali**, Buyer.

“

“SCS Limited recently managed the haulage (collection from our factory plus the onward timed deliveries) for a large promotion we had with Aldi UK and Ireland. The service they provided was first class. The collection and deliveries were conducted as requested, proofs of delivery were provided complete and on time, and the subsequent associated invoicing was clear and correct. I will certainly be considering SCS Limited again for handling haulage of our onward promotions into next year.”

- **Mark Ellis**, Purchasing Manager.

“

“We have worked with Supply Chain for over five years now. Supermarket logistics can be quite testing especially during peak periods and when dealing with delays at RDC’s. We benefitted by working with Supply Chain Solutions as they removed virtually all demurrage costs whilst improving performance to the customer by using their expertise and knowledge of the delivery points to the benefit of all parties. On occasions where we had damaged product on products we supplied directly ourselves to customers, they provided a regional solution to repack, re-stack and redeliver. This facility was a game changer for us as we reduced wasted mileage costs as well as minimising damages by tackling the problem closer to the delivery point as opposed to transporting back to the port. The products would be repacked with specialist’s which reduced the turnaround time and improved the success rate on the redelivery of the reworked product reducing costs further. Overall a proactive and innovative business solution for deliveries to Lidl and our other customers which we are happy to thoroughly recommend.”

- **Stephen Shoebridge**, Fulfilment Manager.





## Précis

With the gradual expansion of our supermarket related logistics services, it became clear that suppliers to supermarket groups such as Aldi & Lidl were looking for a trustworthy logistics partner who shared their expectations. Good customer service and integrity are key to successful business relations, and when we ask “how can we help,” we mean it.

Our customer and approved supplier relationship documents provide a platform of trust between parties where confidential information can be shared and acted upon. We treat our customers and suppliers as partners and strive to be as open and transparent as possible, enabling us to act in the best interests of all parties

We combine both domestic and international cargo volumes to add value to our partners by way of unit cost reductions. Our end to end logistics process provides safeguards to our customers supply chain, where we can pick it up at any part of the supply chain and continue with a seamless operation.

Our satellite partner warehouses offer different logistics options, with some acting as logistics hubs as part of our National & International Supermarket Distribution services, and others providing Relabelling, Repacking and Rejected Load storage and regional redelivery services.

Our platform of Logistical excellence is based upon independent partners working together to achieve common aims. We provide the essential mix of differing services to cope with both everyday and complex problems, and the ability to resolve issues other Logistics companies would simply return to sender.

We are here to help and will happily provide you with a bespoke logistics proposal specific you your requirements. We look forward to receiving your enquiries.





## Contact Us

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Web: [www.supplychainsolution.eu](http://www.supplychainsolution.eu) (For EU & International Exporters to UK)

